

Sales Manager

The goal of the European Medical Group is to become *'The go to place for healthcare professionals in Europe by 2025.'* The reason for this and the reason we are in business is *'To challenge and equip everyone to be the best they can. We want to build our Brand to be **Energetic, Trusted, Progressive, Open-Minded** and **Best in Class.**'*

We work and live by the following values and want everyone that works here to do the same.

Entire buy in - Everyone has **loyalty** to our vision, values, culture, and the long-term goals of EMG. We are committed to doing so in a **positive** and **passionate** way.

Make sure you are self-reliant - We all need to be **proactive** and responsible for our own actions. This will lead to an **inspiring** place to work that we are all **proud** of.

Go the extra mile - Always give your best performance, this will create a team that is **different** to anything else, full of **hard working, gold medal winners**.

Role Details:

Days of Work: Monday - Friday

Working Hours: 08:30 - 17:00

Reports to: Director

Department: Sales

Place of Work: European Medical Group Ltd t/a European Medical Journal
City of London

Duties:

- Can you be a leader?
- Have you ever managed a team?
- Could you set 90 day, monthly and weekly targets to track KPIs and evaluate work progression?
- Will you lead by example and give all the relevant training and support needed to hit targets and give the customer the highest quality service?
- Are you target driven? Will you go the extra mile, researching new methods and creating strategies for gaining new clients and maintaining relationships with existing customers?
- Do you have what it takes to get the best results!?

What's in it for you?

- Amazing progression opportunities within the company
- Simple and totally uncapped commission structure
- International travel!
- Quarterly offsite planning days
- Summer Ball and awards night
- Fun monthly incentives for meeting targets
- Exciting and growing industry
- Ongoing coaching and training
- Positive and supportive work environment
- Central London location

If this sounds like you, apply now!

- Bachelor's Degree
- 5+ years Sales experience
- Confident and an excellent communicator
- Quick-thinking, positive and persuasive
- Target driven
- Ambitious and uses initiative
- Lives the EMJ Values

What are your goals for your career? For yourself? At the European Medical Journal, we will give you the guidance and training to make them possible - but do you have the drive to make them happen?