

Sales Team

Job Details:

Days of Work: Monday - Friday
Working Hours: 08:30 - 17:00
Reports to: Managing Director
Department: Sales
Place of Work: European Medical Group Ltd t/a European Medical Journal
Coppergate House
16 Brune Street
London
E1 7NJ

Duties:

- Learning EVERYTHING there is to know about the industry, your clients and our competitors
- Travelling Europe to represent the company at trade exhibitions, events and congresses - think free merchandise and drinks receptions!
- Be charming. Maintain and develop relationships with existing customers and win over new ones
- SELL! Advise clients on forthcoming product developments and special promotions. Negotiate. Get your client the best deal possible!
- Review your own performance and meet all KPIs. The reward? Uncapped commission!

What's in it for you?

- International travel!
- Simple and totally uncapped commission structure
- Exciting monthly incentives for meeting targets
- Company wage with increases after employment milestones
- Central London location
- Positive and supportive work environment
- Ongoing coaching and training
- Christmas and summer balls

If this sounds like you, apply now!

- 1+ years Sales experience
- Confident and an excellent communicator
- Quick-thinking, positive and persuasive
- Target driven
- Ambitious and uses initiative
- Lives the EMJ Values

What are your goals for your career? For yourself? At the European Medical Journal, we will give you the guidance and training to make them possible - but do you have the drive to make them happen?